# SPONSOR & EXHIBITOR PROSPECTUS

APRIL 7-9 SAN DIEGO, CA



### WELCOME!

On behalf of our vibrant, ever-growing community of providers, ANCOR is thrilled to share what we have in store for ANCOR Connect '25, and we appreciate the opportunity to invite you to participate.

ANCOR Connect '25 will take place April 7-9, 2025, in San Diego, California. As always, the event will offer businesses like yours the opportunity to exhibit, to sponsor special programming and, most importantly, to leverage the nation's largest gathering of leaders in the intellectual and developmental disability (I/DD) services community.





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## **ANCOR CONNECT '25**

Thank you for your interest in being part of ANCOR Connect, our renowned annual conference. We hope you will recognize the benefits of being part of this event.

Each year, the ANCOR community comes together for three days to celebrate our accomplishments from the past year, look forward to the challenges and opportunities ahead, and celebrate the people whose imagination makes possible community inclusion for all. ANCOR Connect is a hub for learning, networking, and the sense of community associated with this event.

The theme for ANCOR Connect '25 is *Oceans of Opportunity*. A nod to the space we occupy at this conference and in this moment, our theme invites participants to imagine new and limitless opportunities for the work we do as a community of providers.

We have some exciting new opportunities, both for exhibitors and sponsors, so please review closely all of the information in this Prospectus and let us know how we can help you make the most of your participation in ANCOR Connect '25.





## WHY PARTICIPATE?

Why participate in ANCOR Connect? Quite simply, it is:

- A unique opportunity to network at the only national gathering to bring together the top influencers in I/DD services, with more than 1,000 service providers, decision makers, policymakers, and others who are shaping the future of the field.
- The perfect venue in which to showcase your organization's products and services to existing and potential customers.
- A hub for information and services that empower providers to better support people with I/DD.
- A great opportunity to enjoy brand placement in front of the largest national gathering of I/DD services professionals.
- A place to glean a deeper understanding of agency professionals' unique challenges in different parts of the country.
- An ideal way to gain insight into ANCOR's role in the broader I/DD community and how you can deepen your organization's engagement with ANCOR year-round.

There is no shortage of reasons why supporting ANCOR Connect by sponsoring or exhibiting should be part of your organization's 2025 business strategy.

### **ABOUT ANCOR**

For more than 50 years, the American Network of Community Options and Resources (ANCOR) has been a leading advocate for the critical role service providers play in enriching the lives of people with intellectual and developmental disabilities (I/DD).

As a national nonprofit trade association, ANCOR exists to advance the future of supports and services for people with I/DD by lifting up the 2,500 organizations that comprise our membership.

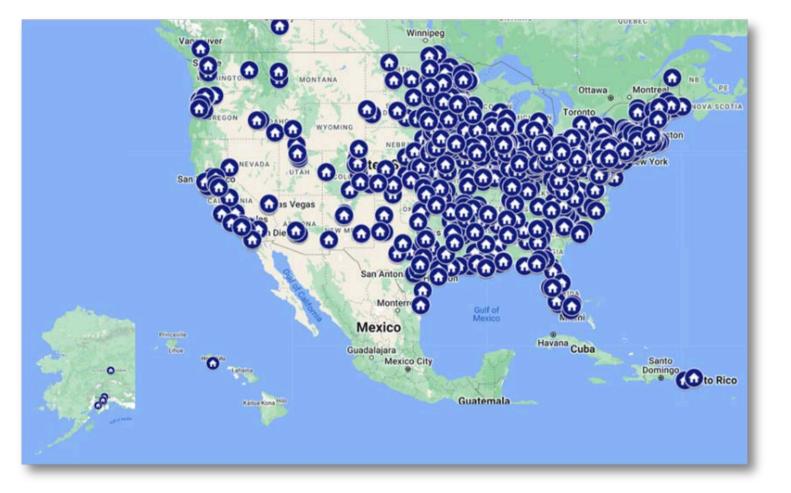
ANCOR's mission is to advance the future of supports and services for people with I/DD. We are an association of community-based providers, relentlessly advocating for quality, inclusive supports. We enhance providers' ability to support people with I/DD to be fully included, supported and empowered in their communities. And, we are a trusted conduit of resources for providers, policymakers and the public.



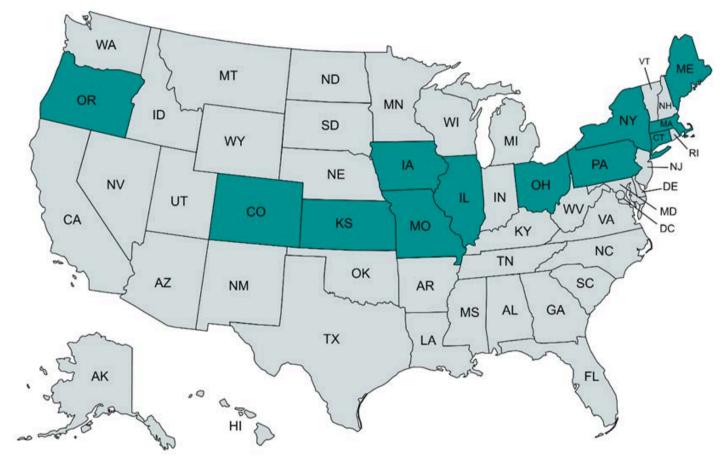


**ANCOR CONNECT '25** EXHIBITOR & SPONSOR PROSPECTUS

### **ANCOR'S REACH**



Map of the United States depicting the locations of ANCOR's Full members.





Map depicting states with provider associations participating in ANCOR's 100% program, wherein all of the state provider associations' members are active members of ANCOR.



## **ABOUT ANCOR CONNECT**

#### **WHO ATTENDS?**

Anyone from the I/DD services community is welcome. Traditionally, most participants have been staff from provider agencies, including:

- Executive leaders
- Program directors and managers
- Agencies' board members
- Frontline supervisors
- Direct support professionals
- Care coordinators and support coordinators
- Nurses and other clinical staff

In addition to service providers, ANCOR Connect also attracts a diverse range of other attendees, including:

- Researchers
- Federal, state and local policymakers and regulators
- Family members of individuals with I/DD
- Self-advocates and other individuals with I/DD
- Business leaders that offer products and services on which I/DD providers rely

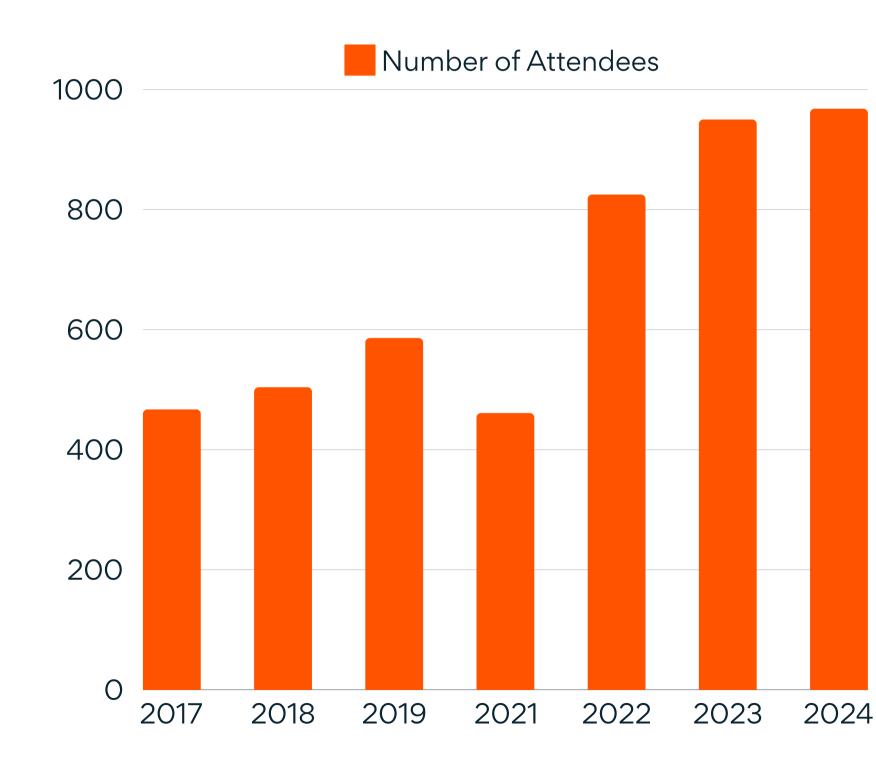
#### **DID YOU KNOW?**

In 2024, more than 50% of **ANCOR** Connect attendees were CEOs, Executive Directors, or C-Suite agency employees.





### PAST ATTENDANCE DATA



#### **DID YOU KNOW?**

84% of the attendees who attended our annual conference in 2023 returned for ANCOR Connect '24!

YEAR	LOCATION	NUMBER OF ATTENDEES
2024	Santa Fe, NM	968
2023	Chicago, IL	950
2022	Miami, FL	825
2021	Virtual	461
2019	Portland, OR	586
2018	New Orleans, LA	504
2017	San Antonio, TX	467

**ANCOR CONNECT '25** EXHIBITOR & SPONSOR PROSPECTUS

### THE 2025 CONFERENCE EXPERIENCE

#### **SUNDAY, APRIL 6**

Exhibit Hall Setup

#### **MONDAY, APRIL 7**

Exhibit Hall Open Leadership Meetings Pre-Conference Workshops New Attendee Meet and Greet **Opening Plenary Session** Welcome Reception in the Exhibit Hall **ANCOR Foundation Fundraiser** & Anniversary Celebration

#### **TUESDAY, APRIL 8**

Exhibit Hall Open 4 Networking Breaks with Exhibitors 2 Plenary Sessions **18 Educational Breakout Sessions** Exhibit Hall Teardown

#### WEDNESDAY, APRIL 9

DSP of the Year Awards Breakfast "Waves of Creativity" Community Outreach Event 12 Educational Breakout Sessions Grand Finale Lunch & Closing Plenary







### **CONFERENCE VENUE**

ANCOR Connect '25 will be held at the Sheraton San Diego Hotel & Marina, a beautifully renovated destination, conveniently located to the San Diego International Airport, with complimentary shuttle service between the airport and the hotel throughout the day.







Why should you consider being an ANCOR Connect '25 sponsor? Simply put, it's a great opportunity to:

• Leverage Enhanced Networking Opportunities.

More than anything, people attend conferences to connect with like-minded individuals and gain valuable insights. As an event sponsor, you can increase your visibility, reinforce your brand, and solidify your company's status as a credible resource for I/DD products and services.

• Build Brand Awareness. Our sponsorships have been curated to help you target audiences before, during, and after the event with opportunities to produce added value and increased views.

#### • Access Thought Leaders & Decision Makers.

ANCOR brings together national and international leaders, policymakers, disability rights professionals, agency board members and advocates all under one roof to discuss vital issues facing the field.

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### EXHIBITOR & SPONSOR PROSPECTUS

### **SPONSOR BENEFITS**

In addition to the benefits listed under each opportunity, all sponsors will also receive:

- The final post-event attendee list, including participants' complete contact information.
- Brand placement on the ANCOR Connect '25 website.
- Recognition in the ANCOR Connect '25 App.
- Recognition in the ANCOR Connect '25 print program guide.
- Recognition in the sponsor loop played before and after plenary sessions.
- Recognition on sponsor-specific signage placed throughout the conference venue.

Consider one of the following sponsorship opportunities to increase your visibility at ANCOR Connect '25, build stronger relationships and maximize the return on your investment!





#### **BRAND PLACEMENT OPPORTUNITIES - STARTING AT \$3,500**

New this year, there will be several opportunities for brand placement in the physical spaces throughout the conference venue, getting your company's name front and center in both the hotel and convention portions of the property. These extraordinary exposure opportunities range from digital (e.g., a massive video screen in the main lobby of the convention area, digital displays in guest room elevators, etc.) to branded wraps (e.g., the columns in the front driveway of the hotel, the windows in the convention area right by conference registration, etc.). If interested, please <u>contact Mariana Nork</u> and she will walk you through the options available to your company.



ANCOR CON **EXHIBITOR & SPONSOR PROSPECTUS** 

#### **BREAKFAST IN THE EXHIBIT HALL - \$7,500**

Help ANCOR Connect '25 participants fuel up for a day of engaging dialogue and idea exchange by sponsoring the continental breakfast on Tuesday with an assortment of fresh fruit, pastries, coffee, juices and more. In addition to signage with your company logo next to the refreshments, we will also create branded coffee sleeves so attendees can carry your brand around with them throughout the morning.

#### **GRAND FINALE LUNCH & CLOSING PLENARY - \$10,000**

We will wrap up ANCOR Connect '25 with a lunch program focusing on critical national trends, along with closing remarks and our grand finale giveaway. Sponsor has the opportunity to make brief remarks on the stage and introduce a speaker.

#### **CONFERENCE APP - \$7,500**

Essential for every attendee, the ANCOR Connect '25 App will enable users to navigate and engage throughout the conference. The App features the conference agenda, presentation materials, an attendee list, speaker bios, the ability to send and receive direct messages and more. Your logo will appear in a highly visible way within the App, giving you visibility each time an attendee checks their schedule or saves a new contact.





#### **CONFERENCE TRACK - \$6,000 (7 AVAILABLE)**

There will be seven content tracks for ANCOR Connect '25 with multiple breakout sessions in each. A track sponsor has the opportunity to introduce one of the sessions in the track and offer brief remarks about their company. Sponsor will be recognized on signage at each session in the track. Tracks include: (1) Advocacy & Empowerment, (2) Global Perspectives, (3) Leadership & Organizational Development, (4) Quality Services, (5) Strategic Growth & Transformation, (6) Technology & Innovation and (7) Workforce Development & Solutions.

#### THE HEADSHOT HUB - \$10,000

We all want to look our best, but it's often hard to find the time to get our headshots updated. You can connect with ANCOR members and create a lasting impression by sponsoring professional photo sessions at ANCOR Connect '25. Attendees who visit the Headshot Hub will receive professional headshots emailed directly to them within a week of the conclusion of the conference. ANCOR will display the company logo on signage at the Headshot Hub, and the sponsor can have a representative present at the Headshot Hub for dialogue and networking.

#### **KEYNOTE SPEAKER - \$10,000 (2 AVAILABLE)**

We will have two keynotes at ANCOR Connect '25 (the opening plenary, Creating Oceans of Opportunity: Café Joyeux's Impact on Inclusive Employment and our second plenary, Transformative Leadership in the I/DD Community with Dr. Hassan M. Abdulhaqq). Each keynote address sponsor has the opportunity to introduce the keynote speaker to the audience and make brief personal remarks.







Your logo is displayed on the highly visible lanyard worn by all attendees.

#### **NEW ATTENDEE MEET & GREET - \$3,500**

This Monday afternoon gathering helps welcome first-time ANCOR Connect attendees, acclimate them to what happens throughout the event, and allow them to meet fellow conference newcomers. ANCOR will display your logo on signage in the event space. Sponsor is invited to make welcome remarks.

### NOTEBOOKS - \$5,000 SOLD

Your logo is displayed on custom-designed ANCOR Connect '25 notebooks available for attendees to pick up in the registration area.







### **EXHIBITOR & SPONSOR PROSPECTUS**

### CONFERENCE WELCOME RECEPTION - \$15,000

On Monday evening, be the first to help welcome attendees to ANCOR Connect '25! This reception is the perfect opportunity to set the tone for this conference and begin conversations that can continue over the next two days. Sponsorship includes the unique opportunity to make remarks, logo placement on signage during the event, recognition from the conference mainstage, and visibility in a social media post.

#### PLENARY SESSION "LOLLIPOP" DIRECTIONAL SIGNAGE - \$5,000

A great opportunity to brand "lollipop" signs carried by ANCOR team members around the plenary sessions to make attendees aware of seating and open spaces, with all attendees seeing your brand in a fun and highly visible way. Sponsor's logo will be on all of the signs used.

#### **PRE-CONFERENCE WORKSHOPS - \$5,000 (3 AVAILABLE)**

One of the most in-demand components of ANCOR Connect, a sponsor will have branded signage outside the breakout rooms being used for these deep-dive Monday workshops. Available Pre-Conference Workshops include: (1) Beyond GPT: Using AI for Good in Disability Services, (2) Innovative Solutions for Workforce and Housing: A Path to Stability, and (3) Laying the Foundation: The DBT Model for Supportive Living.





#### **TOTE BAGS - \$8,000**

Your logo is displayed on fun tote bags that are provided to all registered attendees. Bonus: these are always well-used after the event!

#### WAVES OF CREATIVITY: AN INCLUSIVE ARTISAN **MARKET - \$5,000**

Sponsor this art market featuring items made by members of the Special Needs Resource Foundation of San Diego and other local artists and disability-owned businesses. The market will be in the exhibit hall on Wednesday, April 9. Sponsor will be invited to make remarks about the market in a Tuesday plenary session.

#### **ANCOR FOUNDATION LEADERSHIP EVENT - \$10,000**

This sponsorship offers the opportunity to meet and network with future leaders of ANCOR, as well as members of the ANCOR Foundation Board of Directors and several alums of the ANCOR Foundation Leadership Academy. Your logo will appear on signage during this event.









#### **ANCOR FOUNDATION RENEE L. PIETRANGELO LEADERSHIP FORUM - \$2,500**

Your sponsorship of this Pre-Conference Workshop on Monday enables us to offer it for free to participants in the ANCOR Foundation Leadership Academy. Sponsorship includes logo placement and recognition on all session materials and the opportunity to introduce speakers and actively participate in the session.

#### **ANCOR FOUNDATION FUNDRAISER & 25TH ANNIVERSARY CELEBRATION - \$15,000**

Tap into the excitement of our ticketed fundraiser, which always draws strong attendance (typically 150+ attendees), including members of the ANCOR and ANCOR Foundation Boards of Directors. This year's event, which will also celebrate the Foundation's 25th anniversary, will be hosted at Ballast Point in Little Italy and will include a fun beach theme. Sponsorship includes the opportunity to make remarks, as well as logo placement on signage during the event and visibility in a social media post.

> "DIRECTV has been exhibiting and sponsoring ANCOR conferences for each of the last three years and we have found the opportunity to engage with ANCOR members and introduce them to our products at ANCOR Connect very beneficial to our marketing efforts. We look forward to returning in 2025!" – DIRECTV for Business





#### **ANCOR FOUNDATION COMMUNITY BUILDER AWARD - \$2,500**

Sponsor the presentation of the 2025 Community Builder Award, which annually recognizes people, communities or organizations that make the inclusion of people with disabilities in the community a core of their mission. Recognition of sponsor will be included in all award-related marketing. Sponsor will be invited to help present the award on the conference mainstage.

#### **ANCOR FOUNDATION LEGACY LEADERS HALL OF FAME - \$2,500**

Sponsor the presentation of the ANCOR Foundation's Legacy Leader Hall of Fame 2025 class of inductees. Recognition of sponsor will be included in all award-related marketing. Sponsor will be invited to help present the award on the conference mainstage.

#### ANCOR FOUNDATION RISING STAR MID-CAREER IMPACT AWARD - \$2,500

Sponsor this award, which is bestowed annually to an individual who, while mid-career, has already demonstrated leadership in making inclusion of people with I/DD their professional mission. Sponsor will be invited to help present the award.





## **SPONSOR FINE PRINT**

#### AVAILABILITY

Sponsorship opportunities are allocated on a first-come, first-served basis through our online sponsorship platform. ANCOR reserves the right to refuse sponsorships.

#### CONFIRMATION

ANCOR will acknowledge your sponsorship upon completion of your online order and receipt of payment.

#### PAYMENT

Payment by credit card is due immediately in order to confirm a sponsorship.

#### CANCELLATIONS

Sponsorships canceled before February 28, 2025, will forfeit 50% of payment, unless that sponsorship is resold, in which case a 20% service fee will be assessed. There will be no refunds for sponsor cancellations after February 28, 2025.



## **EXHIBITOR INFORMATION** ANCOR Connect affords you maximum exposure for your company! ANCOR Connect provides exhibitors direct access to the

nation's leading experts on disability supports and services, all in one place. The Exhibit Hall is the place to demonstrate your products and services within the I/DD community to more than 1,000 agency executives and other key leaders from communities around the country.

What sets this conference apart? Whereas so many conferences simply relegate sponsors and exhibitors to the exhibit hall only, ANCOR takes steps to demonstrate how deeply we value your participation in plenary sessions, educational breakout sessions, and other aspects of the conference experience. That's why exhibitors are provided full conference registrations.

### **EXHIBIT HALL HOURS**

#### **SUNDAY, APRIL 6**

1-7:30 pm Exhibit Hall Setup

#### MONDAY, APRIL 7

10:15 am-3:15 pm Exhibit Hall Open 4:30-5:30 pm Welcome Reception in the Exhibit Hall

#### **TUESDAY, APRIL 8**

7:30 am-4 pm Exhibit Hall Open 7:30-8:30 am Breakfast in the Exhibit Hall 9:15 am, 12:30, 2 and 3:30 pm Networking Breaks with **Exhibitors** 4-5:30 pm Exhibit Tear Down

### **EXHIBITOR & SPONSOR PROSPECTUS**

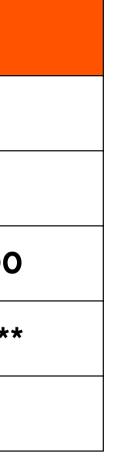
### **COST & PERSONNEL**

ORGANIZATION TYPE	COST
ANCOR National Partners	<b>\$O</b> **
All Other Organizations/Standard Exhibit	\$3,850
Activation Exhibit	\$5,000-\$8,500
Additional Registrants	\$995-\$1,480***
Lead Retrieval Opt-In	\$465

\*\* ANCOR National Partners have the opportunity to scale up to an activation space for a fee. To learn more about this exciting opportunity for your organization and discuss the cost, please <u>contact Mariana Nork</u>.

\*\*\* Fees for an exhibitor to purchase additional registrations beyond the allotted personnel will be as follows:

ANCOR member/early bird: \$995
ANCOR member: \$1,128 (after December 21)
Non-member/early bird: \$1,359
Non-member: \$1,480 (after December 21)



#### ANCOR CONNECT '25 **EXHIBITOR & SPONSOR PROSPECTUS**





## **KEY EXHIBITOR BENEFITS**

In return for your support of ANCOR as an exhibitor at ANCOR Connect '25, your organization will enjoy an array of benefits, including:

- Two days of high visibility among conference participants.
- Recognition on the ANCOR Connect '25 website.
- Recognition in the ANCOR Connect '25 App.
- Meaningful networking opportunities.
- Two complimentary all-access registrations for your company's representatives to attend all conference programming, including plenary and educational breakout sessions. (You will have the opportunity to purchase additional registrations.)
- The attendee list (after the conclusion of the conference) that includes participants' names, titles, affiliations, addresses, phone numbers, and email addresses.
- Inclusion in the Exhibit Hall listing in the printed program guide and on signage within the Exhibit Hall.
- The opportunity to use an app that enables badge scanning for lead retrieval (additional fee applies).
- Exhibit space situated in the highest-traffic areas of the conference venue (please note that exhibitors are placed as ANCOR confirms them for the Exhibit Hall—commit early for prime placement!).





### EXHIBITOR & SPONSOR PROSPECTU

## **KEY EXHIBITOR BENEFITS**

#### **A SUPERCHARGED EXPERIENCE**

We want all ANCOR Connect exhibitors to have a positive experience! In that spirit, all confirmed exhibitors will be invited to participate in a Zoom meeting with ANCOR staff just a few weeks prior to the conference to help you "supercharge" your exhibiting experience. The session will be recorded and made available to exhibitors.

#### **ATTENDEE LISTS**

As part of the fee to exhibit, all confirmed exhibitors will receive the final post-event attendee list within two weeks of the conclusion of the event. ANCOR National Partners will also receive the pre-event registration list.

#### **LEAD RETRIEVAL**

We are again offering lead retrieval functionality through LeadPod Pro for an additional fee. LeadPod Pro enables exhibitors who opt in to scan attendees' badges and collect essential contact information. This is a great option for sharing data with your colleagues back home, and means you no longer need to collect a hodgepodge of virtual and hardcopy business cards (or, worse yet, handwritten notes from attendees) to keep track of the conversations you have in the Exhibit Hall. This option allows exhibitors to collect valuable attendee information by simply using your phone to scan attendee badges.

Additional information about LeadPod Pro will be made available in the Exhibitor Service Center.





## **EXHIBIT SPACE DETAILS**

### **STANDARD EXHIBITS**

A standard exhibit space will include:

- Two all-access conference badges.
- One 8'x 10' space that includes one table (6' long, 30" tall) and two chairs.
- Pipe-and-drape between your exhibit and those of adjacent exhibitors.
- A sign identifying your company.
- The attendee list, furnished within two weeks of the conclusion of the event.
- The opportunity to register up to two additional employees of your organization (beyond the registrations that are included with your exhibit fee).\*\*
- Inclusion in the exhibitor listing located in the ANCOR Connect '25 App.
- Inclusion in the exhibitor listing located in the printed program guide.
- Inclusion in the exhibitor listing located on the ANCOR Connect '25 website.

\*\* Any confirmed exhibitor wishing to bring additional personnel beyond those included in the exhibitor registration fee will need to provide names of those individuals and payment no later than January 10, 2025, to be guaranteed acceptance of those individuals. After that date, there is no guarantee there will be space available at ANCOR Connect '25 to accommodate additional registrants.









## **EXHIBIT SPACE DETAILS**

### **ACTIVATION EXHIBITS**

New this year, ANCOR will be offering choices regarding the size and location of your exhibit space, giving you unique and highly visible ways to market your products or services to ANCOR members in attendance. Activations will be at the discretion of the exhibitor, but will require pre-approval from ANCOR. We know that we have a lot of creative exhibitors, so we hope you will take advantage of this brand-new offering at ANCOR Connect. To discuss this with ANCOR and review options, please <u>contact Mariana Nork</u>.

An activation exhibit space will include:

- Three all-access conference badges.
- One 8' x 20' space that includes two tables (6' long, 30" tall) and four chairs.
- A sign identifying your company.
- A complete attendee list, furnished within two weeks of the conclusion of the event.
- The opportunity to register up to two additional employees of your organization (beyond the registrations that are included with your exhibit fee).
- Inclusion in the exhibitor listing located in the ANCOR Connect '25 App.
- Inclusion in the exhibitor listing located in the printed program guide.
- Inclusion in the exhibitor listing located on the ANCOR Connect '25 website.



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RITOR & SPONSOR PROSPECTI

### **EXHIBITOR SERVICE CENTER**

After you have confirmed and paid for your exhibit space, you will receive access to the ANCOR Connect Exhibitor Service Center, your online hub for everything you need to ensure a successful event experience. It will be the responsibility of the exhibitor to closely review the Exhibitor Service Center; as the one-stop location for everything related to exhibiting at the event, there's little that can't be answered by consulting this valuable online resource.

In the Exhibitor Service Center, you will find:

- Exhibit Hall hours, including when the Exhibit Hall is open, and when setup and teardown will occur.
- Exhibit Hall rules and guidelines, including information about the maximum sizes of your exhibit and the amenities that will be provided in your space.
- A link to Encore's EventNow, where you will go to order electricity and secure other A/V needs for your space.
- A link to Innovative Expo's Exhibitor Kit, where you will go to order furniture and furnishings to rent so your space can stand out among the crowd.
- Information about shipping boxes and/or palettes to and from San Diego through our partners at Innovative Expo.
- Information about onsite exhibitor registration at the Sheraton San Diego Hotel & Marina.
- Helpful travel information to ensure a smooth experience from when you leave home to when you leave San Diego.
- Ways to deepen your engagement during the event, including through our "Supercharging Your Exhibiting" Experience" virtual meeting.
- Fine print, terms and conditions.

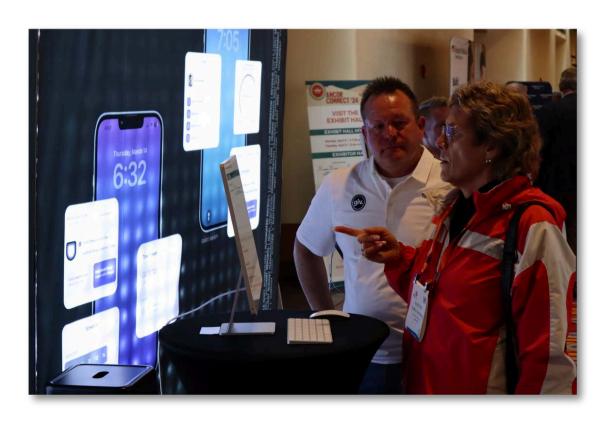




### WHO EXHIBITS AT **ANCOR CONNECT?**

#### ANCOR Connect traditionally attracts organizations with expertise in:

- Accreditation
- Backoffice support
- Case management / support coordination
- Consulting services
- Diagnostics
- Education & training
- Executive recruitment & training
- Health & wellness
- Insurance
- Managed care
- Medications
- Pharmacy
- Retirement & financial services
- Risk management & mitigation
- Technology



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"Exhibiting at ANCOR has been an incredible opportunity for us to connect with leaders in the industry and showcase our commitment to serving the I/DD community. The conference consistently offers valuable networking and insights that empower us to grow, making a meaningful difference in the lives of those we serve." - Scioto Properties



### **ANCOR CONNECT '24 EXHIBITORS**

AbleLink Smart Living Technologies	Cashé Software	GoodLife University	MITC Staff & Client Solutions	Respitrack by Mission Resource Solutions, Inc.	Tarrytown Expocare Pharmacy
ANCOR DC PAC	Common Energy	Great American Insurance Group	Mutual of America Financial Group	Rest Assured	TaskMaster Pro
ANCOR Foundation	Core EHR Solutions, Inc.	Guardian Pharmacy Services	National Datacare Corporation	RFP Properties, Inc.	TechFirstShift
ANCOR Global Council	Corporation for Independent Living	iCareManager	Nestidd	SafeDose, a Program of HomeFree Rx	Therap Services
Arlington Heritage Group	CreateAbility Concepts, Inc.	Impruvon Health	Netsmart	Sandata	Unit4 Business Software, Inc.
The BI Collaborative	DIRECTV for Business	Institute on Community Integration	Neurelis	Scioto Properties	Willetts Technology, Inc.
Bios Companies	Elevance Health	IntellectAbility	Nonstop Administration & Insurance Services, Inc.	SETWorks	
BrightSpring Health Services	eVero Corporation	Irwin Siegel Agency, Inc.	PharMerica	Sevita	
CapGrow Partners	Flood and Peterson	iTherapyDocs	PMF	SimplyHome	
CaraSolva	Foothold Technology	Jazz Pharmaceuticals	The Ramsay Group	StationMD	
CaseWorthy / MediSked	giv.plus	Living Without Limits Remote Supports	Relias	SteadyCare	



## **EXHIBIT SPACE DETAILS**

#### **FURNITURE RENTALS**

To add to the appeal and draw of an exhibit space, ANCOR will make available to all exhibitors an Exhibitor Kit from which you can select furniture, plants, and other space enhancers to rent from our partners at Innovative Expo. Information will be made available to all confirmed exhibitors.







#### **EXHIBIT ACCEPTANCE**

ANCOR reserves the right to accept or reject an exhibitor based on space limitations, relevance, appropriateness, timeliness or other criteria. Participation in the ANCOR Connect '24 Exhibit Hall implies acceptance of these policies.

#### **PAYMENT, REFUND & CANCELLATION POLICIES**

The total fee for your exhibit space is due upon reservation; no exhibit registration is considered confirmed until payment has been received.

**Refunds:** If an exhibitor, after submitting payment, is no longer able to attend, a request must be made in writing to ANCOR no later than March 7, 2025. The exhibitor fee will be refunded less a \$250 administrative fee. Absolutely no refunds will be made after March 7, 2025.

**Cancellation:** If a situation should arise in which ANCOR postpones or cancels ANCOR Connect '25 for any reason, the following cancellation policy will take effect:

- If ANCOR Connect '25 is moved to a new date within the same calendar year, and the exhibitor cannot attend on those new dates, a full refund will be granted.
- If ANCOR Connect '25 is canceled entirely and will not occur within the same calendar year, a full refund will be granted.
- If ANCOR Connect '25 moves to a completely virtual event, the exhibitor will have the option to participate as a virtual exhibitor. Exhibitors that opt not to participate as a virtual exhibitor will be issued a full refund upon request.



#### **SECURITY & INSURANCE**

Security will not be provided by ANCOR or by the conference venue. The exhibitor understands that neither ANCOR nor the event venues maintain insurance covering the exhibitor's property or lost revenue, and it is the sole responsibility of the exhibitor to obtain such insurance.

#### **STAFFING**

Exhibit spaces must be staffed during official exhibit hours by designated representatives. Representatives must be registered and wear the badges provided when in the exhibit area.

#### NAME BADGES

Exhibiting companies must request and obtain name badges at the registration area upon arrival at ANCOR Connect. This will be for distribution only to the exhibiting company's employees who will staff their exhibit space during Exhibit Hall hours. Name badges will include the employee's name and the name of the exhibiting company. Exhibitors must always wear name badges to access the various components of the event, including education and plenary sessions. Name badges will not grant exhibit personnel access to special ticketed events, such as the ANCOR Foundation Fundraiser, although separate event tickets will be available for purchase.



#### **EXHIBIT PLACEMENT**

Exhibit space will be assigned taking into consideration (1) organization type (i.e., National Partner, ANCOR member, all others), (2) the order in which payment of exhibit fee occurs, and (3) the proximity of other exhibitors that are direct competitors. No exhibitor may request a specific space assignment, and no exhibit space will be assigned prior to ANCOR's receipt of payment for the full exhibit fee. ANCOR reserves the sole and exclusive right to determine final exhibit space assignments and to alter or modify space assignments at any time.

#### **USE OF EXHIBIT SPACE**

Exhibitors, including those with activation spaces, must confine all demonstrations or promotional activities to the limits of the exhibit space. Interference with the light and space of other exhibitors is prohibited. Exhibitors must keep all sound equipment and noise low to avoid disturbing the event and/or other exhibitors.

#### **UNOCCUPIED SPACE**

ANCOR reserves the right to sell or occupy any unoccupied space if any rented space remains unoccupied after 10 am PDT on Monday, April 7, 2025.



#### **EXHIBIT ACCESS**

ANCOR reserves the right to limit access to the Exhibit Hall to anyone during times when the Exhibit Hall is not officially open.

#### FOOD SERVICE IN THE EXHIBIT HALL

No exhibitor may distribute food or beverage samples in its exhibit space without ANCOR's prior written approval. Any requests to distribute food or beverages in the exhibit space must be made to ANCOR by March 3, 2025.

#### **SHIPPING**

No more than one month before the conference, we will provide all confirmed exhibitors with information about how to ship boxes and exhibit materials to the Exhibit Hall, as well as how to ship materials back to your office after the conference is over.

#### **OTHER REQUESTS**

Electricity and other technology needs will be coordinated directly between the exhibitor and Encore, the conference venue's in-house A/V vendor. Information and a link to an online order form will be provided to confirmed exhibitors via the Exhibitor Service Center well in advance of the conference.







### **READY TO GET STARTED? CONTACT MARIANA!**

### Mariana Nork

Chief Corporate Engagement Officer mnork@ancor.org 301.509.2057





**ANCOR CONNECT '25 EXHIBITOR & SPONSOR PROSPECTUS** 

## **SAVE THE DATES!**

### **ANCOR CONNECT '26** APRIL 21-23 | BOSTON, MA

### **ANCOR CONNECT '27** APRIL 5-7 | NEW ORLEANS, LA

**ANCOR CONNECT '25** EXHIBITOR & SPONSOR PROSPECTUS







# SEE YOU IN SAN DIEGO!