

FOR IMMEDIATE RELEASE

July 6, 2018

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ANCOR and Solana Announce Gold Partnership
*New partnership with software and business services company
marks new opportunities for ANCOR members*

ALEXANDRIA, VA – Today, ANCOR announced that Solana has been named the association’s newest Gold Partner. The Ohio-based company joins seven other organizations with the ANCOR Gold Partner designation, an indicator of the company’s ability to support the diverse operational, management and development needs of a growing industry of providers of services to individuals with intellectual and developmental disabilities (I/DD).

Officially founded more than two decades ago, Solana specializes in developing software solutions and related services for agencies serving people with I/DD. Its fully integrated enterprise software suite offers I/DD providers solutions for isolated problems or a full suite of technology solutions designed to facilitate nearly every financial, client and employee management function required to operate a successful agency. Services such as predictive analytics, payroll and billing services, and W-2/1099 processing make Solana an ideal partner for agencies seeking to ensure their clients get the attention they deserve. More information about Solana’s offerings can be found on [the company’s website](http://www.solana.com).

“We’re thrilled to add Solana to our select list of Gold Partners because of the value they already bring to ANCOR’s members and the potential new partnerships that our members can forge with Solana,” said ANCOR CEO Barbara Merrill. “Given the rapid pace at which I/DD service providers’ business operations are evolving, we know that our members are constantly seeking ways to improve efficiency, effectiveness and decision making. We also know that Solana’s software services will be a tremendously helpful option for addressing members’ needs, which will allow our members to put more of their focus where it belongs: on the individuals and families they serve.”

“Solana is excited to work with ANCOR members to help them to be more informed and engaged with the people they serve and to improve overall agency efficiency,” said Doug Nafziger, Solana’s CEO. “From scheduling the right staff to gathering time and expense data for billing and a diverse range of other services, we’re confident that Solana has the software solutions that can be tailored to ANCOR members’ needs, and we look forward to working with this vibrant industry to help agencies spend less time on paperwork and more time with people—exactly how it should be.”

With the addition of Solana, ANCOR is grateful to have eight Gold Partners, including Direct Care Innovations, Foothold Technology, MediSked, Medline Industries, MITC, Scioto and Therap Services. You can learn more about ANCOR’s Gold Partners on [the association’s website](http://www.ancor.org).

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For nearly 50 years, the American Network of Community Options and Resources ([ancor.org](http://www.ancor.org)) has been a leading advocate for the critical role service providers play in enriching the lives of people with intellectual and developmental disabilities (I/DD). As a national nonprofit trade association, ANCOR represents 1,400+ organizations employing more than a half-million professionals who together serve more than a million individuals with I/DD.