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**Contact:** Gabrielle Sedor, 703-535-7850 x111

## **ANCOR and Other National Partners Win Business Acumen Grant from the Administration for Community Living**

*ACL Selects Team Led by NASAUD to Create Resource Center for Disability Organizations*

On October 1, 2016, ANCOR, The American Network of Community Options and Resources, was informed that it is the recipient, along with several other national partners, of a grant to develop the **Business Acumen for Disability Organizations Resource Center**. The new resource center will promote the development of business relationships between health plans and other integrated health services and community-based disability organizations. This 3-year grant will support training, technical assistance and a learning collaborative for disability organizations that want to cement their role in a changing Long Term Services and Supports delivery system.

The National Association of States United for Aging and Disabilities (NASUAD) leads the consortium of national partners which also includes: the American Association on Health and Disabilities (AAHD), the Autistic Self Advocacy Network (ASAN), National Association of State Directors of Developmental Disability Services (NASDDDS), the National Council on Independent Living (NCIL), the National Council on Aging (NCOA), the National Disability Rights Network (NDRN), the Community Living Policy Center at the University of California at San Francisco (UCSF), and the Research and Training Center at University of Minnesota's (UoM) Institute on Community Integration. Mercer Human Services Government Consulting will provide critical financial and business strategy expertise to support this effort.

ANCOR will be a subcontractor responsible for leading the education and training to build the business acumen for providers adapting to integrated/managed care environments.

"We are delighted and honored to be part of this important project," said ANCOR CEO Barbara Merrill. "ANCOR has a strategic goal to *Shape, innovate and transition to the emerging environment of long-term services and supports including health care integration*. The development of the Resource Center will do just that."

This is the first grant from the Administration on Community Living that ANCOR has received.

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The American Network of Community Options and Resources (**ANCOR**) is a national trade association representing more than 1,000 private providers of community living and employment supports and services to more than 600,000 individuals with disabilities. ANCOR provides organization, professional, leadership development and networking opportunities and services and is continually working toward partnerships and collaborations that support our mission, which is to advance the ability of our members in supporting people with intellectual and developmental disabilities to fully participate in their communities. [www.ancor.org](http://www.ancor.org)